getting. So I'm anxious to find out what they are projecting for his salary because I would think a man, if he has that kind of qualification and experience, it should be at least 3/4 of what I'm getting. Now, if it is a younger man just coming out of school, that's another thing. I think another thing; there should be a real good understanding with the individual and the church board initially too, that good work will be rewarded. In other words, I'm not sure, let's say that a man should be started at \$15,000 just for a figure, but let's say \$12,000 or somewhere there on up with the understanding that we will see how things are going to operate. This particular church is very fair in thinking along those lines.

- JG: So, it gives him some incentive for working hard in the position.
- SP: Yes, and to realize that we will work with him in his needs and will be fair toward him. So I think there has to be some incentive along that line. This church, of course, is very fair. I came in at a figure; I just told them what I felt I had to have, and I had never done that before, but in light of my age, certain amount of my experience, the fact that I had about three other offers that even at the price that I said I had to have, which they gave me, I could have had several thousand dollars more if I had gone to the others. I didn't feel that I was out of line just purely from a practical standpoint of saying I need this amount. Of course, the church has been very generous since then on their own without my taking the initiative at all. I think the same thing would be true of another man coming in.
- JG: Just one other question. In a team ministry do you see it as a situation where each man should have an area within the church in which to work, or with all the ministers on the team ministering to the whole congregation?
- SP: I would say a combination of the two. I think the man that we are looking for now, although I have not talked with the board in detail about this, would be a man with the gift of an evangelistic thrust, but on the other hand, I would surely expect him to visit in the congregation. I don't think he can minister in any area unless he is out in the field. So I would expect him to, within a couple of years, try to make the rounds of our congregation. Obviously, if he were involved in evangelism, he would be involved in a visitation program of the church. I think this would be one of his ministries in relation to it. This means he would have to be out working with new people who come into the church. I see that as a team ministry. Now, not having been confronted with it, and really not even knowing how some other churches handle it, I don't know what the answer is on weddings and funerals, as to where a second man would fit into that, and I do think that